Launching an award winning Internet of Things cloud platform

PA worked with Rentokil to develop connected devices to collect, analyse, and share data in the cloud. This allowed the company to operate more efficiently and improve services to their customers.

The challenge

Time was of the essence so, with Google, we chose an Agile approach to develop the platform quickly. The platform needed to launch in 12 countries and beyond, offering unlimited scalability for the future. This is key as the company takes advantage of its data to build stronger relationships with customers whilst increasing the flexibility, responsiveness and profitability of its operations.

The solution

Rentokil wanted to expand the connected business to 10,000 sites within less than a year – but its infrastructure was already struggling with the volume of data the sensors were generating. The company asked PA's digital, IoT and Agile experts to accelerate the roll out of the project. Launching a new platform, which now operates in 12 countries with unlimited scalability.

The results

Created a Cloud Platform using GCP to support & allow the expansion of the connected business to 10,000 sites.

We had huge confidence that PA could deliver for Rentokil Initial – and that proved to be well placed. The team's thoughtful, creative and collaborative approach means we have ended up with something much more powerful than we envisaged at the outset. This platform provides extraordinary insight into our operations and customers...

About Rentokil Initial

Rentokil Initial provides services that protect people and enhance lives. Protecting people from the dangers of pest-borne disease and poor hygiene.

Industry: Business & Professional Services
Primary project location: United Kingdom



About PA Consulting Services Ltd
We are a multi award-winning Google premier
partner, specialising in cloud migration,
application development, data analytics, &
machine learning.



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