Streamline Roofing Services closes deals faster with Google Workspace & DocuSign

The Geek Team assisted Streamline Roofing Services with a cloud transformation that included the deployment of Google Workspace, migration of data from legacy systems, workforce training, technical support and implementation of electronic signature.

The challenge

Streamline Roofing Services Google Cloud journey began when the owner, Damien Teed, set out a strategy to enable his employees to work from the field. A lot of time was spent going back and forth to the office to prepare contracts and update plans, they needed a solution that would enable them to spend less time figuring out how to manage their work and more time actually doing it.

The solution

To bring this strategy to life, the company needed to change the way they were doing business and invest in a cloud platform that would enable them to work when they were not in the office. The Geek Team successfully delivered Google workspace to all employees at the company within a month. Migration of email from the old system to Gmail was completed over a two day weekend with no downtime.

The results

The cloud transformation at Streamline Roofing Services has helped them modernize and transform their business processes which has increased back-office efficiency. The deployment of Google Workspace for collaboration has improved productivity. While the DocuSign integration for electronic signature has enabled secure virtual signing of contracts, making it easier for the owner to close deals.

I had the great pleasure of working with Jane at the Geek Team. She upgraded our computer systems at the office and enabled us to work from a cloud-based platform. She migrated our emails from Outlook to Google Workspace, set up emails with our business domain name for our employees and created shared Drives which has made it easier for us to manage and share documents. I highly recommend her.

Damien Teed, Owner, Streamline Roofing Services



About Streamline Roofing Services

Streamline Roofing Services is a premier roofing company in CT that is pre-qualified by the State Department of Administrative Services (DAS), and are certified as a Small Business Enterprise (SBE). Whether the project is big or small, commercial or residential, public or private, they provide expert service and craftsmanship.

Industry: Business & Professional Services
Primary project location: United States



About COMPWIZ LLC (Geek Team)

The Geek Team is a Cloud Technology Services provider and a Google Cloud Partner specializing in Productivity, Collaboration and Work Transformation.



Products

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