Travis Perkins: A Managed Services Success Story

Travis Perkins plc engaged CTS to drive Workspace adoption. This included a domain health check, security and governance review, business transformation & training services, AppSheet & AppScript development and license optimisation workshops.

The challenge

Travis Perkins plc had recently been pursuing a strategy to simplify the Group. With different levels Google Workspace adoption at Travis Perkins, different skill levels and understanding of technology was a challenge that needed to be addressed, with some colleagues were using Google Workspace day in/day out while others were merely dipping in for admin functions.

The solution

CTS undertook a survey with Travis Perkins employees and discovered that training was a key requirement. These training sessions were implemented across the organisation, introducing both the Workspace technology and the cultural changes that come with it. On top of this a security and governance review was conducted, ensuring best practices were in place and reducing technical debt.

The results

Through this program Travis Perkins has been able to open up a Google Champion program within their user base. Ultimately this has helped users adopt Google tooling in favour of similar 3rd party technology. For example Google's own SPAM technology could easily handle mail security gateway protocols. This has played an instrumental role in their long term ambition of becoming a full Google house.

"The onboarding that CTS provided was second to none. We felt CTS really understood what we needed from a managed service partner, incorporating our current ways of working and where we needed to take the business moving forward"

Brett Jackson, Head of Client Services at Travis Perkins

About Travis Perkins

Travis Perkins plc is the UK's leading supplier of materials and equipment to the building, construction and home improvement markets, and operates market leading businesses, including Travis Perkins Builders' Merchants, Toolstation and a number of specialists in the civils, heating and insulation markets, such as Keyline, BSS and CCF.

Industry: Retail & Wholesale

Primary project location: United Kingdom



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