

Kibo: GC Marketplace Publication

F33 provides a core solution that Independent Software Vendors are able to use with onboarded products to enable Marketplace transactions.

The challenge

Kibo, a Google Partner, wanted to publish their product on Google Cloud Marketplace. Due to the complexity of the project and the requirements related to integration and publication, the Partner decided to leverage Fourteen33's (F33) services to help them carry out the publication.

The solution

F33 provides a core solution that Independent Software Vendors are able to use with onboarded products to enable Marketplace transactions.

The result

Kibo product is transactable through Google Cloud Marketplace and they can utilize the Private Offers, especially to enable co-sell, and they know how to edit and publish modifications to the listing. Kibo can also integrate deeper with the core solution and SaaS platform to automate provisioning.

“F33 collaborated with Kibo to execute our Google Marketplace Listing with speed and precision. I was impressed by their team's efficacy and dedication to success.”

Vinesh Vis, Chief Revenue Officer, Kibo Software



About Kibo Software

Kibo is a software development company that specializes in providing enterprise customer engagement solutions. They offer a wide range of products and services to help businesses connect with their customers and enhance the overall customer experience. Kibo's solutions include ecommerce, personalization, and order management systems, among others.

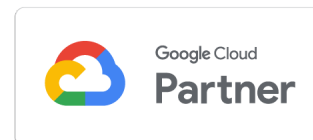
Vertical/horizontal solution: Software & Internet

Primary project location: United States



About Fourteen33 Inc.

F33 is a Cloud, AI and Automation consulting company that was born from within Google Cloud.



Products

Google Cloud Platform