# **Excedent - Migration to Google Workspace**

Support Excedent during its migration to Google Workspace, the training of its teams, and the choice of its licences adapted to its context. Ongoing assistance after migration to respond to all Excedent questions.

# The challenge

2 years ago, Excedent decided to install the Google Workspace solution for reasons of messaging uniformity within the organization on the one hand, but also to benefit from all the collaborative tools it can offer. On the other hand, they were searching for a reactive support and a secure collaborative solution.

## The solution

For this massive change in Excedent tooling, Palooma came with a global approach: - Migration from Microsoft suite to Google Workspace with Google Workspace Migrate - Training to the team - Local and reactive support to customer questions - Attractive prices for Business standard licences on 3 years while fully respecting the constraints of Excedent small & medium business environment.

#### The result

Global adoption of the solution by Excedent teams and confidence in the collaborative tool deployed with regular invitations from palooma to learn about the latest evolutions in google workspace solution.

Nous avons fait appel à la société Palooma qui nous a été fortement recommandé par plusieurs de nos partenaires. Leur lien direct avec Google nous a fait bénéficier d'excellents tarifs mais surtout cette société à taille humaine nous a proposé un accompagnement de qualité avec une grande réactivité, de la formation et dans le respect total de nos contraintes.

Professionnels de A à Z. 77

Benjamin Robert, Business Development Manager, Excedent



## About Excedent

Excédent Electroménager & Literie is a specialist in the sale of top-brand household appliances and bedding at discount prices thanks to privileged direct factory purchasing agreements with leading manufacturers. It is a family-run business founded in 1997 by Jean François EGEA.

Vertical/horizontal solution: Retail & Wholesale Primary project location: France



#### About Palooma

Palooma certified experts integrate Google Workspace into your information system and SaaS, and provide support, training and resale of licences.



# **Products**

Google Workspace