DoD Contractor Rise8 Uses Virtru for Secure Workflows

Virtru provided advanced data protection to safeguard controlled unclassified information (CUI) for Rise8. They wanted an encryption solution that integrated seamlessly with Google, without the complexities of S/MIME.

The challenge

Rise8 needed a way to secure CUI data without sacrificing speed of collaboration. It faced friction with entities using S/MIME to secure email communications, particularly when collaborating externally. Rise8 also faced challenges with file-sharing: Engineers and developers had to exchange encrypted CUI with the Department of Defense using a DoDSAFE, which created extreme bottlenecks.

The solution

With Virtru's client-side encryption for Gmail, as well as the Virtru Secure Share platform for large file sharing, Rise8 can share encrypted information quickly and easily with the DoD and other partners, without the friction of maintaining S/MIME certificates — and without the bottlenecks of a portal-based encryption solution. This accelerates data sharing, keeping teams working in Google.

The result

Rise8 quickly deployed Virtru, and can now: streamline collaboration with the DoD, mitigating the collaboration gap; add additional protections to safeguard Controlled Classified Information (CUI), PII, and FCL information as it travels back and forth to the DoD; and use Virtru's Gmail add-in to maintain encrypted communications without the friction of S/MIME and key exchanges.

> **"** Organizations have teams of people that manage email services and encryption, having to manually upload keys and all of the stuff for email encryption to work. What's the salary for a person to just do that? And then what's your cost for Virtru? Obviously, it's drastically less. **"**
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> Nate Lotts, Information Technology Lead, Rise8

RISE8

About Rise8

Rise8 delivers Elite Software Development for Critical Missions. We believe in a tomorrow where fewer bad things happen because of bad software. Rise8 is revolutionizing the way government agencies build, deploy, and utilize critical software.
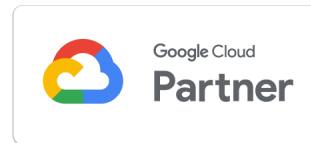
Vertical/horizontal solution: Software & Internet

Primary project location: United States

virtru

About Virtru Corporation

Virtru provides military-grade encryption to support data-centric security, privacy, and compliance for more than 8,000 global customers.

Google Cloud Partner

Products

Google Workspace